



## **Delacon announces to enlarge its team in Latin America**

**For 30 years, Delacon researches plant substances to determine their modes of action. A wrap-up of scientific insights shows: Phytogetic feed additives increase performance, resonate with food safety and environmental regulations. Hence, they have become a common conversation topic among integrators in Latin America. Thus, Delacon enlarges its team and hires Roberto Montanhini Neto as Regional Technical Manager.**

Currently, Arturo Fernandez manages the entire Latin America sales area for Delacon. Now, he gets support from Roberto Montanhini Neto. The veterinarian gained 16 years of experiences in poultry and swine nutrition while working with feed additives. Whether as a nutritionist for big integrators in Brazil, or for manufacturers of premixtures.

As Regional Technical Manager, Roberto will advise on how to add phytogetics to current feeding strategies and conditions. "When heading to better nutrition, it is important to take individual conditions into account," concludes Roberto.

With phytogetic feed additives in the feeding strategy, integrators can address three aspects that will be crucial in future production. "A profitable livestock production, while at the same time considering global food safety and environmental legislation," says Roberto, because Latin America is one of the areas that is going to feed the world, with great export rates to Europe, or Japan.

Phytogetic feed additives have become a common conversation topic, while four years ago, some aspects prevented livestock producers to use them: Missing knowledge about phytogetics, their modes of action, the belief that phytogetics are only essential oils. "Today, producers have already made their own experiences. They are seeing phytogetics to support the animals' gut health, learned that phytogetics are more than essential oils and that's why they have changed their minds," says Arturo.

Roberto sees the primary purpose in increasing the animal's nutrient uptake. What is usually given in nature, can be served by phytogetic feed additives: "As these feed additives are derived from herbs, spices, other plants, and their extracts, we can provide animals those botanical actives in a concentrated and standardized form. To better use nutrients in feeds, to improve digestibility of protein – with benefits for the animal, the producer, the consumer and the environment," says Roberto.